

# John Smith

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## Academic Appointment:

Assistant Professor, Rutgers University-Camden, Fall 2006-Present

## Education:

Princeton University, Ph.D., Economics, 2007

University of California, Berkeley, B.A., Economics and Astronomy, 1997

## Research Interests:

Microeconomic Theory, Applied Microeconomics, Behavioral Economics,  
Experimental Economics, Political Economics, Cognitive Dissonance and Social  
Identity

## Publications:

Imperfect Memory and the Preference for Increasing Payments, *Journal of  
Institutional and Theoretical Economics*, 2009, 165(4): 683-699.

Cognitive Dissonance and the Overtaking Anomaly: Psychology in the  
Principal-Agent Relationship, *Journal of Socio-Economics*, 2009,  
38(4): 684-690.

Healthcare Services Accessibility of Children in the USA, *Applied Economics*,  
2009, 41(4): 437-450, with Tetsuji Yamada, Chia-Ching Chen, I-  
Ming Chiu.

## Working Papers:

Reputation, Social Identity and Social Conflict, revise and resubmit

Ethnic Fragmentation and Police Spending, with O. Ajilore

Towards an Understanding of Endogenous Identity in Games, with K.  
Bezrukova

Not So Cheap Talk: A Model of Advice with Communication Costs, with J.  
Hertel

Endogenous Nature of Other-Regarding Preferences

## Works in Progress:

An Experimental Investigation of the Monotonicity of Preferences of  
Sequences

Communication Costs under Imperfect Information

The Self-Perception of Laziness

Social Identity and Social Preferences

**Conferences and Workshops:**

- European Economics Association and Econometric Society European Meeting, Universitat Pompeu Fabra, Barcelona, August 2009.
- Stony Brook Workshop on Behavioral Game Theory, Stony Brook University, Stony Brook NY, July 2009.
- 20<sup>th</sup> International Conference on Game Theory, Stony Brook University, Stony Brook NY, July 2009.
- Society for the Advancement of Behavioral Economics/International Association for Research in Economic Psychology Joint Conference, St. Mary's University, Halifax, Nova Scotia, Canada, July 2009.
- 5<sup>th</sup> Spain, Italy, Netherlands Meeting on Game Theory, VU University Amsterdam, July 2009.
- International Economic Science Association Conference, June 2009, Washington DC.
- Eastern Economics Association Conference, New York, February 2009.
- ASSA Meetings, Society for the Advancement of Behavioral Economics Poster Session Organizer, San Francisco, January 2009.
- International Association for Research in Economic Psychology/Society for the Advancement of Behavioral Economics World Meeting, LUISS Guido Carli, Rome, September 2008.
- International Economic Science Association Conference, California Institute of Technology, Pasadena CA, June 2008.
- Rutgers University-Camden, Business School, Organizational Behavior Seminar, February 2008.
- ASSA Meetings, Society for the Advancement of Behavioral Economics Poster Session Participant, New Orleans, January 2008.
- Society for the Advancement of Behavioral Economics Conference, New York University, New York, May 2007.
- Midwest Economics Association Annual Meeting, Minneapolis MN, March 2007.
- Rutgers University Camden, Department of Economics, February 2006.
- Australian National University, School of Economics, February 2006.
- Oberlin College, Department of Economics, February 2006.
- Massey University-Albany (NZ), Department of Commerce, February 2006.
- Budapest Workshop on Behavioral Economics, Central European University, Budapest, July 2005.
- Whitebox Advisors Graduate Student Conference on Behavioral Approaches to Finance, Economics and Marketing, Yale University, May 2005.

**Professional and Teaching Experience:**

- Professor, *Applied Game Theory*, Economics 366, Rutgers University-Camden, Spring 2007, Spring 2008, Spring 2009.
- Professor, *Managerial Economics*, Economics 308, Rutgers University-Camden, Spring 2007, Spring 2008, Spring 2009.
- Professor, *Intermediate Microeconomics*, Economics 203, Rutgers University-Camden, Fall 2006, Fall 2007, Fall 2008, Fall 2009.

**Professional and Teaching Experience continued:**

Professor, *Principles of Microeconomics*, Economics 102, Rutgers University-Camden, Fall 2006, Fall 2007, Fall 2008, Fall 2009.

Supervisor, Independent Study, Economics 491, Rutgers University-Camden, Spring 2008, Spring 2009.

Lecturer, Junior Paper thesis advisor, Princeton University, Fall 2003- Spring 2004.

Teaching Assistant for Professor Bogan, *Economics and Public Policy*, WWS 307, Princeton University, Fall 2003.

Teaching Assistant for Professor Bogan, *Description and Analysis of Price Systems*, Economics 102, Princeton University, Spring 2003.

Teaching Assistant for Professor Cherkes, *Introduction to Finance*, Economics 201, Princeton University, Fall 2002, Fall 2001.

Teaching Assistant for Professor Dixit, *Games of Strategy*, Economics 199, Princeton University, Spring 2002.

Research Assistant for Professor Massimo Morelli, Institute for Advanced Studies, Princeton, NJ, Fall 2001-Spring 2002.

Teacher, Algebra I and II, David Starr Jordan High School, Los Angeles, CA, Fall 1997-Spring 1998.

**University Service:**

Faculty Senate, Fall 2007-Present

**Grants:**

Rutgers Initial Research Grant, August 2006

Rutgers Internal Funding Grant, July 2008

Rutgers Internal Funding Grant, July 2009

**Referee and Reviewing Service:**

American Economic Review, Journal of Economic Psychology, Addison-Wesley