

John Smith

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Academic Appointment:

Assistant Professor, Rutgers University-Camden (Fall 2006-Present)

Education:

Princeton University, Ph.D., Economics, 2007

University of California, Berkeley, B.A., Economics and Astronomy, 1997

Research Interests:

Microeconomic Theory, Applied Microeconomics, Behavioral Economics,
Political Economics, Cognitive Dissonance and Social Identity

Conferences and Workshops:

Economic Science Association Conference, June 2008, California Institute of
Technology, Pasadena, CA (Paper: Towards an Understanding of
Endogenous Identity in Games.)

Rutgers University-Camden, Business School, February 2008, Organizational
Behavior Seminar (Paper: Towards an Understanding of
Endogenous Identity in Games)

ASSA Meetings, New Orleans, January 2008, Society for the Advancement of
Behavioral Economics Poster Session (Paper: Cognitive Dissonance,
Imperfect Memory and the Preference for Increasing Payments)

Society for the Advancement of Behavioral Economics Conference, New York,
May 2007 (Paper: Cognitive Dissonance, Imperfect Memory and the
Preference for Increasing Payments)

Midwest Economics Association Annual Meeting, Minneapolis, March 2007
(Paper: Cognitive Dissonance, Imperfect Memory and the Preference for
Increasing Payments)

Budapest Workshop on Behavioral Economics, Central European University,
Budapest, Hungary, July 2005

Whitebox Advisors Graduate Student Conference on Behavioral Approaches to
Finance, Economics and Marketing, Yale University, May 2005 (Paper:
Cognitive Dissonance and the Overtaking Anomaly: Psychology in the
Principal-Agent Relationship)

Publication:

“Healthcare Services Accessibility of Children in the USA,” (2008) *Applied
Economics*: 1-14 (with Tetsuji Yamada, Chia-Ching Chen, Tadashi
Yamada and I-Ming Chiu)

Working Papers:

- “Imperfect Memory and the Preference for Increasing Payments,” July 2008
- “Reputation, Social Identity and Social Conflict,” December 2007
- “Ethnic Fragmentation and Police Spending,” with O. Ajilore, July 2008.
- “Cognitive Dissonance and the Overtaking Anomaly: Psychology in the Principal-Agent Relationship,” February 2008

Works in Progress:

- “A Model of Advice,” with J. Hertel
- “Towards an Understanding of Endogenous Identity in Games,” with K. Bezrukova
- “Identity, Cooperation and Competition in Variations of the Prisoner's Dilemma Game” with K. Bezrukova
- “Ethnic Fragmentation, Crime and Police Spending: Evidence of a Differential Disutility of Crime?” with O. Ajilore
- “The Self-Perception of Laziness”
- “Social Identity and Social Preferences”
- “Social Identity and Social Groups”

Professional and Teaching Experience:

- Professor, *Applied Game Theory*, Economics 366, Rutgers University-Camden, Spring 2007, Spring 2008
- Professor, *Managerial Economics*, Economics 308, Rutgers University-Camden, Spring 2007, Spring 2008
- Professor, *Intermediate Microeconomics*, Economics 203, Rutgers University-Camden, Fall 2006, Fall 2007
- Professor, *Principles of Microeconomics*, Economics 102, Rutgers University-Camden, Fall 2006, Fall 2007
- Supervisor, Independent Study, Economics 491, Rutgers University-Camden, Spring 2008
- Lecturer, Junior Paper thesis advisor, Princeton University, Fall 2003- Spring 2004
- Teaching Assistant, *Economics and Public Policy*, WWS 307, Princeton University, Fall 2003
- Teaching Assistant, *Description and Analysis of Price Systems*, Economics 102, Princeton University, Spring 2003
- Teaching Assistant, *Introduction to Finance*, Economics 201, Princeton University, Fall 2002, Fall 2001
- Teaching Assistant, *Games of Strategy*, Economics 199, Princeton University, Spring 2002
- Research Assistant to Professor Massimo Morelli, Institute for Advanced Studies, Princeton, NJ, Fall 2001-Spring 2002
- Teacher, Algebra I and II, David Starr Jordan High School, Los Angeles, CA, Fall 1997-Spring 1998

University Service:

Faculty Senate: Fall 2007-Present

Grants:

Rutgers Initial Research Grant, August 2006.

Rutgers Internal Funding Grant, July 2008.